

# 1H2024 Results

02 August 2024 Earnings Call  
Presentation to Analysts and Investors  
**PT Chandra Asri Pacific Tbk**



# Forward-Looking Statement

**IMPORTANT NOTICE:** This document contains forward-looking statements concerning the financial condition, results of operations and business of PT Chandra Asri Pacific Tbk. All statements other than statements of historical facts are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements.

There are a number of factors that could affect the operations and future performance of PT Chandra Asri Pacific Tbk, and cause the Company's results to differ from those expressed in the forward looking statements including (a) cyclicalities in the petrochemical industry, (b) volatility of the international market prices, (c) fluctuations in feedstock costs, (d) variances to capacities and product expansion plans, (e) increased global and local competitions, (f) unscheduled outages and shutdowns, (g) political and macro-economic risks, (h) trade-regulating actions by international governments, (i) evolving environmental and occupational health and safety laws, (j) dependence on third party providers, (k) approvals to renew permits/approvals/licenses, (l) risks associated with global pandemics e.g. COVID-19 outbreak, and (m) changes in trading conditions.

All forward-looking statements in this document are expressly qualified in their entirety. Readers should not place undue reliance on forward-looking statements. Neither PT Chandra Asri Pacific Tbk. nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statements as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this document.

# Agenda

- 01 Summary Highlights
- 02 Performance Overview
- 03 Strategy & Growth
- 04 Questions & Answers





01

## Summary Highlights

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## Maintains strong balance sheet of US\$2.29b

Consisting of US\$1.14b Cash & Cash Equivalents, US\$0.94b Marketable Securities, and US\$0.21b Available Committed Revolving Credit Facilities



## Signed SPA to acquire Shell's Energy and Chemicals Park in Singapore

Following an auction process, CAPGC Pte. Ltd., a joint venture that is majority-owned and operated by Chandra Asri Group and minority-owned by Glencore, agreed to acquire SECP.



## Listed in MSCI Global Standard Indexes

Chandra Asri Group's shares are included in the Morgan Stanley Capital International (MSCI) Global Standard Index for Emerging Markets.



## Won 3 Awards at Global CSR & ESG Summit and Awards 2024

Successfully awarded as Best CSR & ESG Leadership Award – Platinum Category; Best Community Programme Award – Gold Category; and Best Environmental Excellence Award – Silver Category







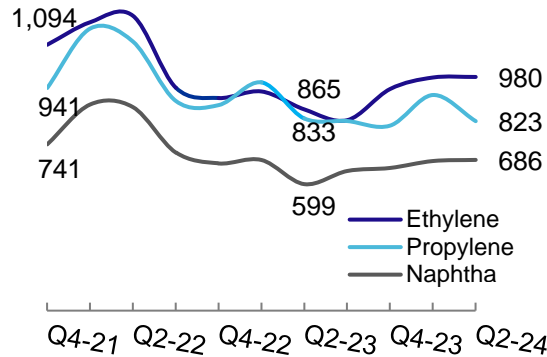
02

## Performance Overview

# Market Product Prices

Spreads Generally Enhanced with Rising Overall Product Prices

## Olefins



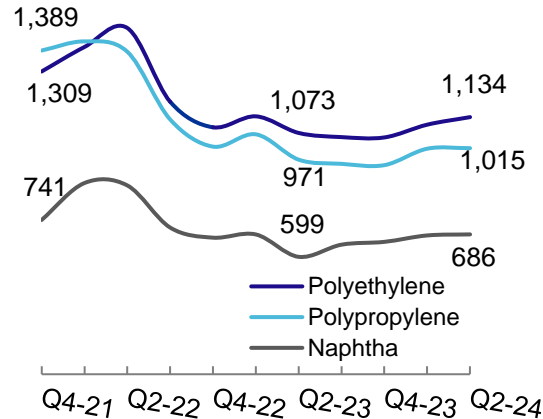
### Naphtha price ↑

Supply chain disruptions in some region contributed to higher prices due to reduced availability and increased market speculation.

### Ethylene price ↑

Relatively stable, crackers operating rate cuts due to thin margin.

## Polyolefins



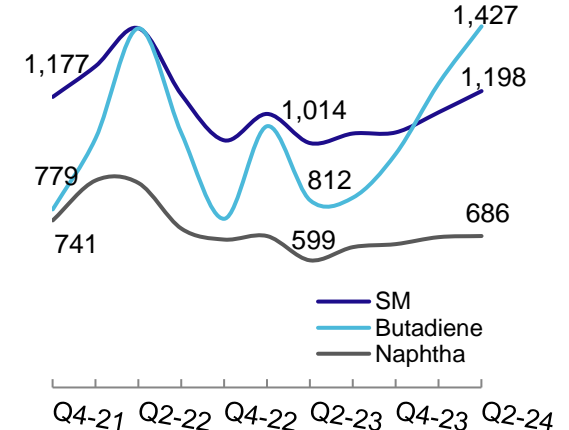
### PE price ↑

Inflation and recession in key economies remained persistent, exerting pressure on overall market sentiment.

### PP price ↑

Trading activity remained limited with converters having sufficient supply and adjusted lower operating rate due to lack in finished goods market.

## Styrene Monomer (SM) & Butadiene



### SM price ↑

Styrene prices increased due to low port inventories and active trading.

### BD price ↑

Market sentiment was boosted by firm demand, stronger rubber futures and regular off take of BD from downstream makers.

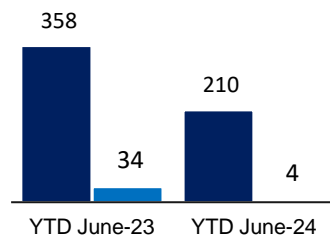
Sources: Market data from ICIS & Chemanalyst

# Production and Sales

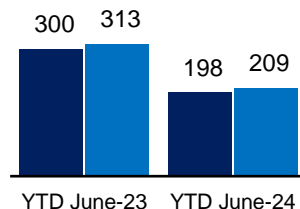
Sustaining production levels to ensure reliable market supply amidst turnaround maintenance

■ Production ■ Sales (all figures in KT)

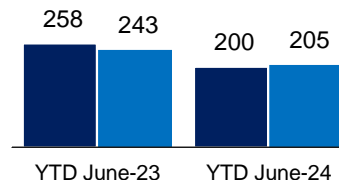
Ethylene Plant<sup>(1)</sup>



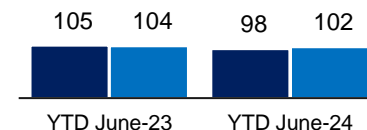
Polyethylene Plant



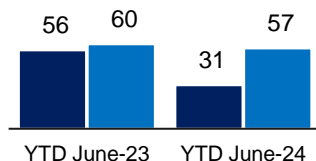
Polypropylene Plant



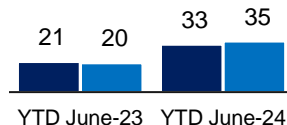
Styrene Monomer Plant



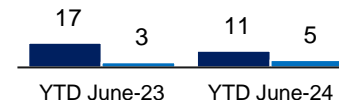
Butadiene Plant



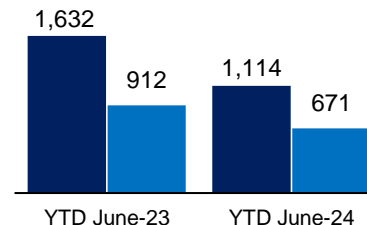
MTBE Plant



Butene-1 Plant<sup>(2)</sup>



Total Production & Sales Volumes

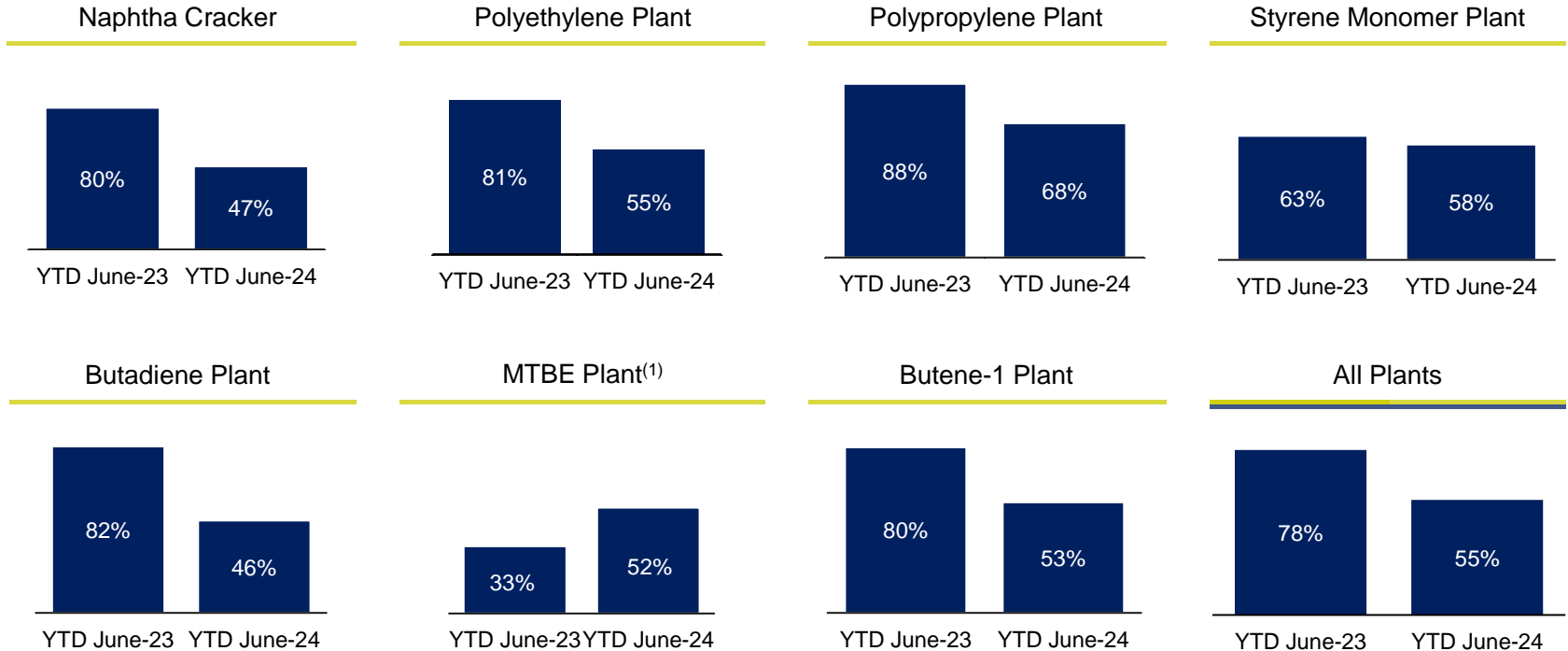


- (1) Ethylene is used as a feedstock for our Polyethylene and Styrene Monomer plants, while the remaining of Ethylene is sold to merchant market. Since the New Polyethylene plant 400KTA's operation started in Q4 2019, Ethylene is mostly self-consumed as a feedstock for the Polyethylene plant.
- (2) Butene-1 (B1) is mainly for internal use as a co-monomer in the Polyethylene production process.



# Operating Rates

Maintaining strong operational efficiency amidst turnaround maintenance



- (1) Whilst B1-MTBE plants are already fully operational, meeting full specifications, the operating rates are subject to fulfilling long-term raffinate off-take agreements that was active until H1 2023. This is considered as a part of the Final Investment Decision approval process.

# ESG Framework



R esource use and Environmental Management

E nergy Transition and Low Carbon Solution

S ocial and Community Engagement

P roduct Stewardship

O HS and Human Right

N urture our People (Human Capital Development)

S upply Chain Management

I T and Security Management

B usiness Risk Management

L iability on Corporate Governance

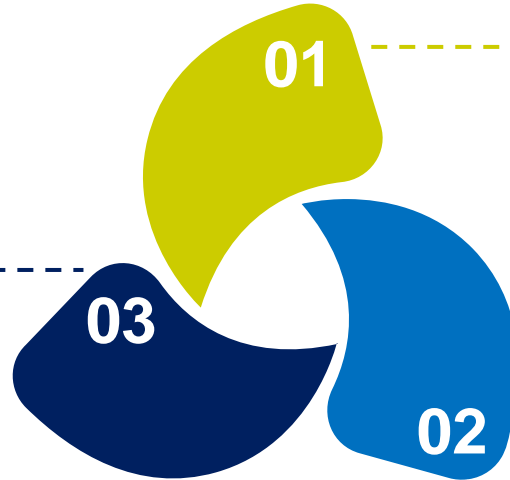
E SG Communication and Disclosure

# ESG Initiatives

ESG initiatives drive industry transformation amidst evolving market conditions



In collaboration with the ASEAN Center of Excellence on Smart City (ASECH) and Jimbaran Hijau, inaugurated the National Plastic Asphalt Showcase



Implementation of Plastic Asphalt Road in TPSA Bagending Area together with Cilegon City Government



The Fifth Aksi Asri Operasi Semut Held in Kota Tua

# ESG Excellence

Honored for commitment to sustainability and environmental responsibility



**Chandra Asri Group  
Achieves EDGE Advanced  
Green Building Certification**

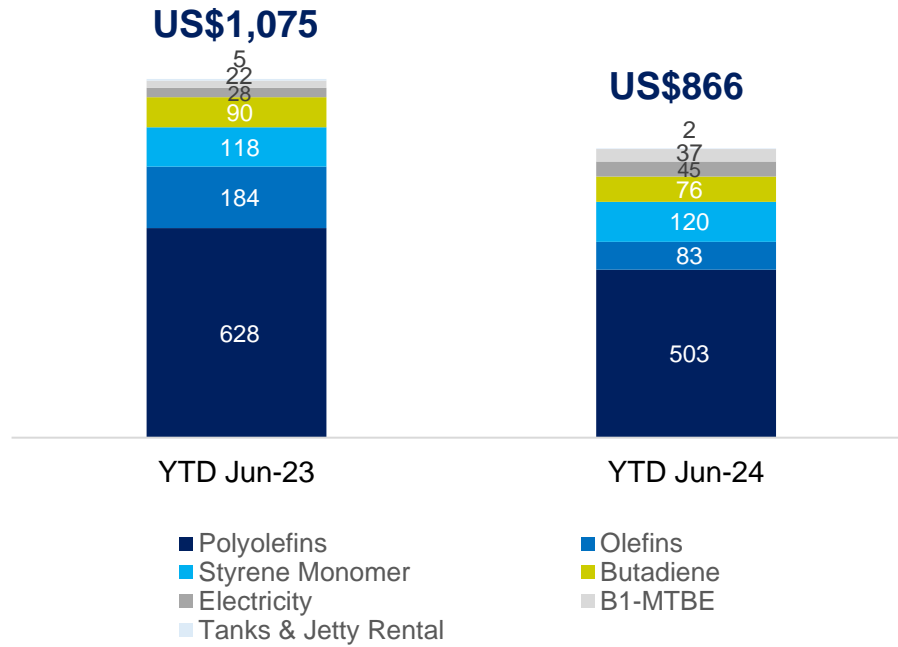


**Wins 3 Awards at the Global  
CSR & ESG Summit and  
Awards 2024**

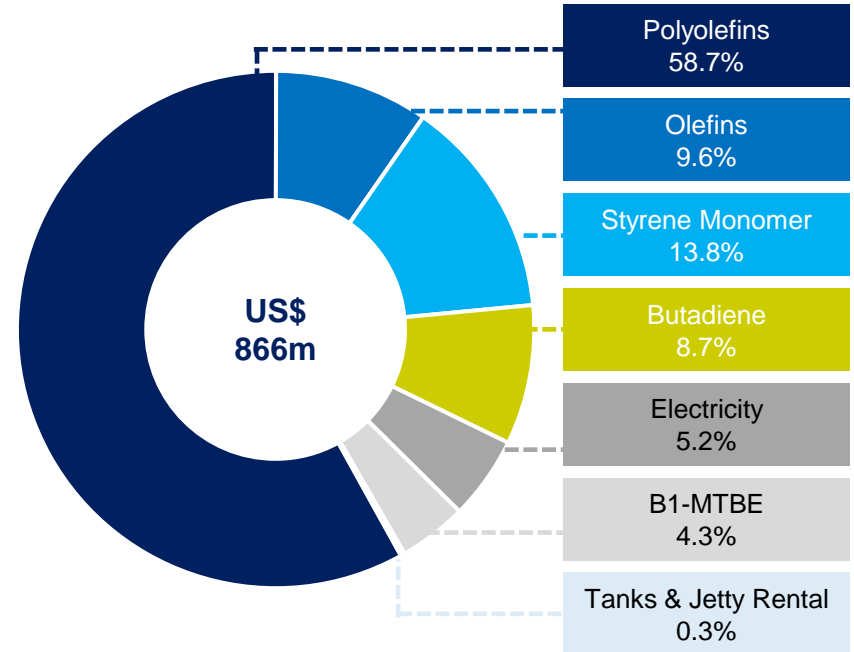
# Net Revenues

Maintained strong net revenues in turn around maintenance condition

## Net Revenues (US\$m)



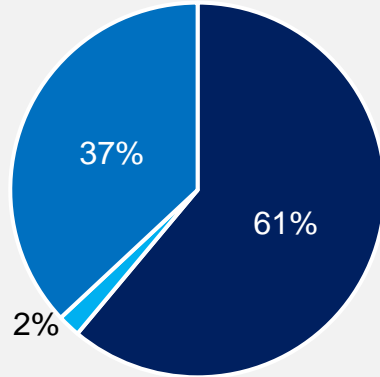
## Net Revenues Split (%)



# Balance Sheet Highlights

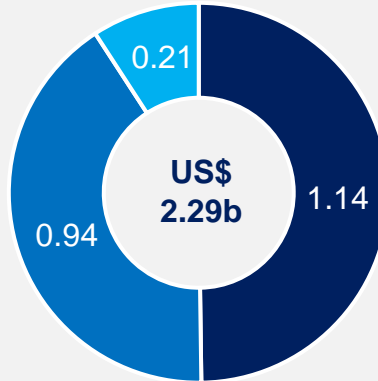
Strong balance sheet highlights robust financial position as of 30 June 2024

## Financing Sources (%)



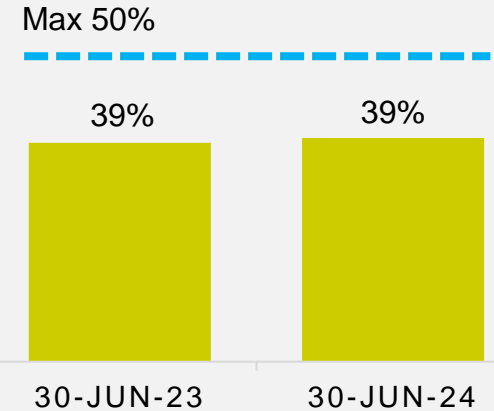
- Onshore Bank Loans
- Offshore Bank Loans
- IDR Bonds

## Liquidity Pool



- Cash & Cash Equivalents
- Marketable Securities
- Available Committed RCF

## Debt-to-Capitalisation



# Financial Institutions Demonstrate Unwavering Robust Support

Consistent backing highlights confidence in long-term growth and stability

1



PT Chandra Asri Pacific Tbk (Chandra Asri Group) has signed a bullet term infrastructure loan facility agreement worth IDR 4 trillion from PT Bank Mandiri (Persero) Tbk with a tenor of 7 (seven) years to boost the businesses under its infrastructure investment arm, PT Chandra Daya Investasi (CDI).

2



Chandra Asri Group Successfully Secures Oversubscribed US\$800m Sustainability-Linked Syndicated Loan with OCBC as the Lead Arranger

3

PEFINDO reaffirmed Chandra Asri's **AA- rating** for its outstanding bonds with a stable outlook, highlighting the Company's strong position in Indonesia's chemical industry that is supported by synergies with its strategic partners, vertically integrated operations with satisfactory supporting facilities, and strong liquidity with very strong financial flexibility.





03

**Strategy & Growth**

# Shell Acquisition



## Introduction to SECP

**Shell Energy and Chemicals Park Singapore (SECP)** comprises of a refinery with processing capacity of 237,000 barrels per day of crude oil, a 1.1 million metric ton per annum ethylene cracker on Pulau Bukom, and downstream chemical assets on Jurong Island, Singapore.

**SECP is a fully integrated refinery and petrochemical manufacturing asset**, with products supply into South East Asia and beyond.



## Winning partnership with Glencore

Chandra Asri and Glencore can **leverage their combined strengths** to **unlock new opportunities** to remain competitive amidst the energy transition, plan for **future long-term growth**, **expand and extend** their offerings, and **deliver exceptional value** for all our stakeholders.



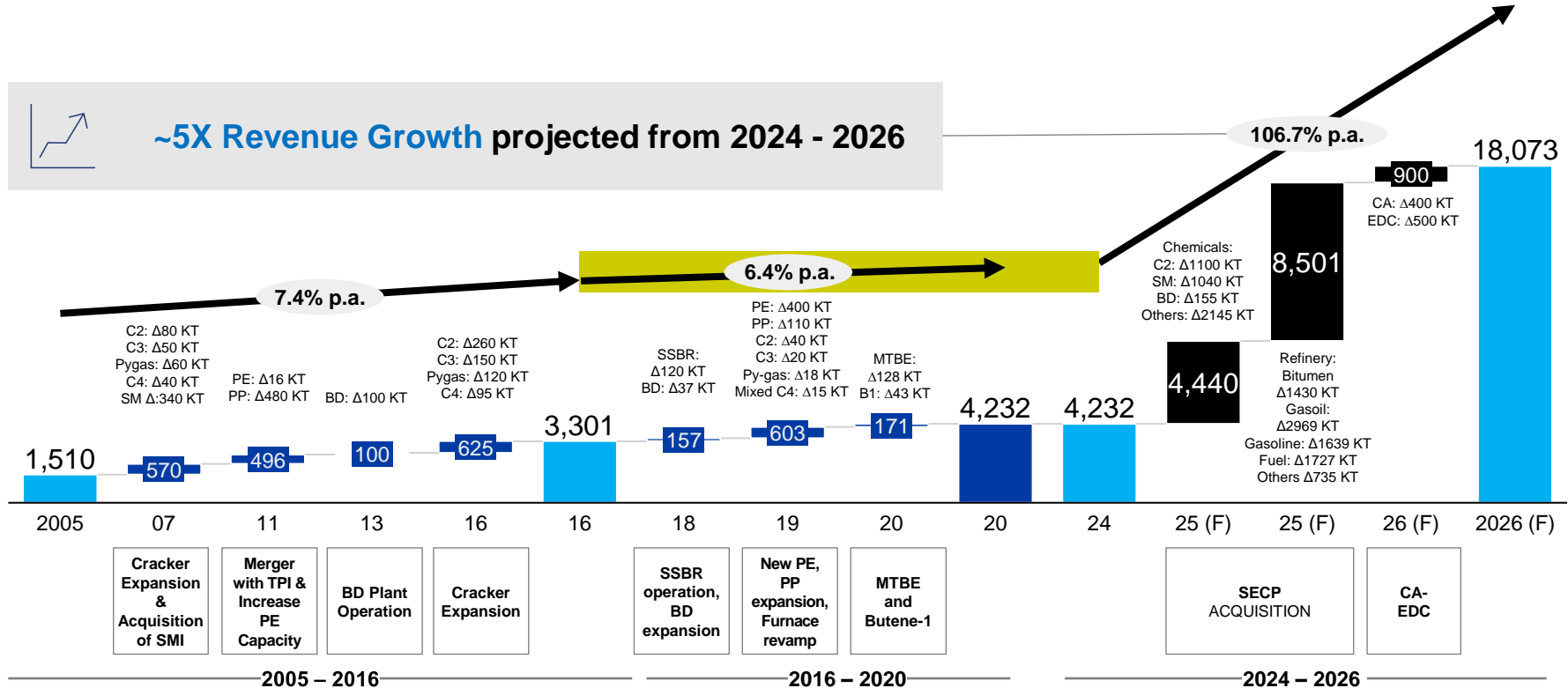
## SECP is a good fit for Chandra Asri

**Chandra Asri is uniquely positioned** to capture value through the acquisition of SECP assets:

- **Strategically aligned to Chandra Asri's growth strategy**
- **Production complements Indonesia's shortfall of key fuel and chemical products** and can leverage the local network
- **Leverage shareholder advantages**, including Barito Pacific's carbon credits and the expertise and supply chain of Thai Oil and SCG

# Chandra Asri is poised to benefit significantly from the transaction

In terms of total capacity, Chandra Asri is expected to be the 5th largest chemical solutions company in Southeast Asia



# Chandra Asri as the Growth Partner of Choice

Solid track record of growth through partnerships with world-class institutions



1	<ul style="list-style-type: none"> <li>CA's shareholder (46.34%)</li> <li>Indonesia based conglomerate with diversified businesses</li> </ul>	<ul style="list-style-type: none"> <li>Pefindo Rating: idA+</li> <li>Available land for CAP's expansion</li> </ul>
2	<ul style="list-style-type: none"> <li>CA's shareholder (30.57%)</li> <li>One of the Asia's largest petrochemical companies</li> </ul>	<ul style="list-style-type: none"> <li>Fitch Rating: A+</li> <li>Product off-taker</li> </ul>
3	<ul style="list-style-type: none"> <li>CA's shareholder (15.00%)</li> <li>The largest oil refinery in Thailand</li> </ul>	<ul style="list-style-type: none"> <li>Fitch Rating: A+</li> <li>Feedstock supplier</li> </ul>
4	<ul style="list-style-type: none"> <li>One of the Indonesia's biggest conglomerates</li> <li>JV Partner in Jetty &amp; Tank Farm Business through RPU</li> </ul>	
5	<ul style="list-style-type: none"> <li>A French multinational tire manufacturer</li> <li>Fitch Rating: A-</li> </ul>	<ul style="list-style-type: none"> <li>JV Partner in SSBR Business through SRI</li> <li>Product off-taker</li> </ul>
6	<ul style="list-style-type: none"> <li>Indonesia's largest integrated steel maker</li> <li>Partner in Energy &amp; Water Infrastructure Business (KCE &amp; KTI)</li> </ul>	
7	<ul style="list-style-type: none"> <li>The 6<sup>th</sup> world's largest steel maker; HQ in South Korea</li> <li>S&amp;P Rating: A-</li> </ul>	<ul style="list-style-type: none"> <li>JV Partner in Energy Business (KPE) – electricity provider</li> </ul>
8	<ul style="list-style-type: none"> <li>The first Independent Power Producer in Thailand</li> <li>Tris Rating: AA+</li> </ul>	<ul style="list-style-type: none"> <li>JV Partner in Infrastructure business via CDI</li> </ul>
9	<ul style="list-style-type: none"> <li>One of the largest global diversified natural resource companies in the world</li> </ul>	<ul style="list-style-type: none"> <li>JV Partner in acquiring Refinery, Ethylene Cracker &amp; Downstream Chemical Assets of SECP</li> </ul>



04

**Question & Answer**



Chandra Asri

# Thank you

Feel free to reach out to us should you have any questions

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